

ADVOCAP, Inc.

Grantee's Address: 19 West First Street, P.O. Box 1108
Fond Du Lac, WI 54936

FY 2002 Federal Funding: \$199,653.00

Grantee Contact's Name: Mort Gazerwitz

Grantee's Phone Number: (920) 922-7760

Grant Number: 90EE0623

ADVOCAP, Inc. will create a microenterprise development program over a 17-month period for the targeted areas of Green Lake, Fond du Lac, and Winnebago Counties in East Central Wisconsin. The average poverty rate for this tri-county area is 11%, and Green Lake County has been designated as an SBA-HUB Zone. In addition to OCS funding, ADVOCAP will leverage \$220,500 to implement this project.

The microenterprise development project will create 15 businesses in light manufacturing, construction, janitorial services, and child care and will create 30 jobs, 75% of which will be filled by low-income persons. Technical assistance and training of the unemployed and TANF-eligible participants consists of business plan development, BIZStart competency-based training, and training in how to access capital for business start-up. The cost per job is \$6,655.

Arkansas Land and Farm Development Corporation

Grantee's Address: P.O. Box 743
Brinkley, AR 72021

FY 2002 Federal Funding: \$700,000.00

Grantee Contact's Name: Calvin R. King

Grantee's Phone Number: (870) 734-1140

Grant Number: 90EE0617

Over a 3-year period, the Arkansas Land and Farm Development Corporation (ALFDC) will create a Business Incubator Center in the Mississippi River Delta Region that will serve the four counties of Cross, Lee, Monroe, and St. Francis. The average poverty rate in these counties is 22%, and this area has been designated as an Empowerment Zone. In addition to OCS funding, ALFDC will leverage \$348,344 to manage this project.

ALFDC is partnering with the East Arkansas Enterprise Community (EAEC) to provide low-income residents with the opportunity to start businesses in the sheltered environment of a Business Incubator Center. The Center will provide low-cost office space, shared secretarial services, a conference room, and onsite technical assistance. Over the 3-year period, ALFDC will create 60 full-time, permanent jobs with 60% of those jobs filled by low-income residents of the community. It will also create at least 20 new opportunities for low-income residents to develop and maintain economically viable businesses. The cost per job is \$11,667.

Black Economic Union

Grantee's Address: 1601 East 18th Street, Suite 300
Kansas City, MO 64108

FY 2002 Federal Funding: \$700,000.00

Grantee Contact's Name: Sylvester Holmes

Grantee's Phone Number: (816) 474-1080

Grant Number: 90EE0615

During the 17-month training program, the Black Economic Union (BEU) Culinary Arts Program will implement a project to train and place 50 low-income individuals as chefs, cooks, and food preparation workers and to train and assist an additional 25 persons in becoming microbusiness owners in inner Kansas City, which has a 40% poverty rate. In addition to OCS funding, BEU will leverage \$700,000 to operate the program. The cost per job is \$9,333.

In partnership with Guadalupe Center, the project supports the resurgence of a low-income area by providing avenues for a sustainable economy, and BEU becomes an integral part of the 18th & Vine historic landmark revitalization effort. The Guadalupe Center provides basic culinary arts skills training, and BEU delivers comprehensive economic and community development services, including, but not limited to, workforce development, microbusiness enterprise development, real estate development, and property management. BEU support includes serving as a loan packager and intermediary for financial resource acquisition and offering start-up businesses a stipend for offsetting the cost of securing external professional services essential for business management and economic development.

Community Action Southwest

Grantee's Address: 150 West Beau Street, Suite 304
Washington, PA 15301

FY 2002 Federal Funding: \$400,000.00

Grantee Contact's Name: Darlene J. Bigler

Grantee's Phone Number: (724) 255-9550

Grant Number: 90EE0622

Over a 3-year period, the Community Action Southwest (CAS) will renovate and manage a 20,000-square-foot commercial office center. CAS will provide office space and resources for start-up and growing enterprises and will maintain site control and management of the facility. This project will serve the tri-county area of Washington, Greene, and Fayette in Southwestern Pennsylvania. The average poverty rate for these counties is 50%, which is the highest poverty rate in Pennsylvania. The area of Fayette County is designated as an Enterprise Community. In addition to OCS funding, CAS will leverage \$500,000 for managing this project.

The Community Action Southwest project will create commercial office space to provide development services to potential tenants and other small businesses for establishing the infrastructure necessary to support business growth and employment opportunities for low-income workers. As a result, 15 new small entrepreneurship opportunities and 50 permanent, full-time, career-oriented positions will be created, 60% of which will be filled by low-income residents over the 3-year period. The types of business tenants will include a security company, catering enterprise, and community service center. The cost per job is \$8,000.

Douglas Cherokee Economic Authority, Inc.

Grantee's Address: 534 East First North Street, P.O. Box 1218
Morristown, TN 37816

FY 2002 Federal Funding: \$699,576.00

Grantee Contact's Name: Ray McElhaney

Grantee's Phone Number: (423) 587-4500

Grant Number: 90EE0618

Over a 3-year project period, Douglas Cherokee Economic Authority, Inc. (DCEA) will expand the Sexton Furniture Company by constructing a 50,000-square-foot industrial building. This project will serve the four-county area of Grainger, Claiborne, Hancock, and Hawkins in East Tennessee. The average poverty rate in these counties is 21.6%. The area has been designated an Enterprise Community. In addition to OCS funding, DCEA will leverage \$287,045 for managing this project.

The proposed DCEA Rural Job Creation Project will partner with Sexton Furniture, a manufacturer of lift chairs, to create 70 permanent, full-time manufacturing jobs 75% of which will be filled by TANF recipients, non-custodial and custodial parents, displaced workers, and at-risk teenagers. DCEA will hire and train employees for these manufacturing positions at Sexton Furniture. The types of jobs created are for upholsterers, warehouse lift assembly and installation workers, seamstresses, and administrative assistants. The estimated cost per job is \$9,993.

Fayette County Community Action Agency, Inc.

Grantee's Address: 140 N. Beeson Avenue
Uniontown, PA 15401

FY 2002 Federal Funding: \$400,000.00

Grantee Contact's Name: James M. Stark

Grantee's Phone Number: (724) 430-3011

Grant Number: 90EE0620

Fayette County Community Action Agency, Inc. (FCCAA) will develop a commercial kitchen incubator of 70,000 square feet, which will serve Greene, Washington, and Fayette Counties located in the southwestern corner of Pennsylvania. The average poverty rate in this area is 16.6%. This area has been designated as a Federal Enterprise Community, Distressed County, and Pennsylvania State Enterprise Community. In addition to OCS funding, FCCAA will leverage \$400,000 for sustaining this project.

Over the 3-year project period, FCCAA will create 30 permanent jobs, 60% of which will be filled by low-income residents. In addition, three microenterprises owned by unemployed or former TANF recipients will be created. The types of jobs generated are in food processing, baking, packaging, retail sales, and delivery, all of which support several markets, including, a healthy ethnic foods market, Meals on Wheels, Head Start, and adult day care centers. The development of a commercial kitchen will increase access to affordable food for local residents, businesses, and local institutions. The estimated cost per job is \$12,121.

Florence Villa Community Development Corporation

Grantee's Address: 111 Avenue Road, N.E.
Winter Haven, FL 33881

FY 2002 Federal Funding: \$700,000.00

Grantee Contact's Name: Nathaniel J. Birdsong, Jr.

Grantee's Phone Number: (863) 299-3263

Grant Number: 90EE0631

Over the 3-year project period, Florence Villa Community Development Corporation will expand Florence Villa Plants into Florence Villa Plant Nursery, which, in addition to OCS funding, will leverage \$589,000 to develop a plant nursery business for selling plants and shrubbery to residences and businesses throughout the community of Winter Haven, Florida. The poverty rate in the targeted community is 28%.

During the 3-year project period, Florence Villa Plant Nursery will employ 75 full-time, permanent jobs, 60% of which will be filled by low-income individuals, including TANF recipients, single mothers, at-risk youth and underemployed or unemployed local residents. The types of jobs created will be in the agriculture landscaping industry (for example, landscaper, gardener, greens keeper, and irrigation specialist). The estimated cost per job is \$9,333.

Greater Golden Hill Community Development Corporation

Grantee's Address: 2469 Broadway
San Diego, CA 92102

FY 2002 Federal Funding: \$331,000.00

Grantee Contact's Name: Arlene Hamlin

Grantee's Phone Number: (619) 696-9992

Grant Number: 90EE0616

Over a 3-year period, Greater Golden Hill Community Development Corporation is using grant funds to create the Golden Care Workforce Institute (GCWI), a worker-owned cooperative. Greater Golden Hill is a community located within San Diego, California, which has been designated as a Renewal Community. The city's poverty rate exceeds 20%. Supplementing the OCS grant with \$341,000 of its own capital, the organization is expanding its ability to supply home health care to the San Diego community. The project will create 96 new, permanent, full-time jobs with 80 jobs for low-income persons and TANF recipients. The cost per job is \$4,138.

The project is a collaboration with the Health and Human Service Agency Central Region and San Diego Workforce Partnership, Inc. It provides vocational training for Certified Nurse Aides, Certified Home Health Aides, Acute Care Certified Nurse Aides, and Home Care Aides who will provide home health services such as personal care; meal planning and preparation; monitoring of temperature, pulse, and blood pressure; and assistance with exercises, laundry, and transportation.

Hazard Perry County Community Ministries, Inc.

Grantee's Address: P.O. Box 1506
Hazard, KY 41702

FY 2002 Federal Funding: \$695,548.00

Grantee Contact's Name: Gerry F. Roll

Grantee's Phone Number: (606) 436-2662

Grant Number: 90EE0628

Hazard Perry County Community Ministries, Inc. (HPCCM) will construct the New Beginnings Center, a child care facility. In addition to OCS funding, HPCCM will leverage \$1,628,373 to construct the center. This 3-year project will be located in the areas of Hazard and Perry County in southeastern Kentucky. Recent Census data (2000) indicates that 27% of the individuals residing in Perry County have incomes at or below the Federal poverty level.

HPCCM will partner with Appalachian Regional Healthcare, Hazard Community College, the City of Hazard, and Perry County to develop public/private partnerships to train and develop TANF recipients for Early Childhood Development and Child Care licensing. The New Beginnings Center will have two tracks for employment—one for individuals who are interested in working toward credentials or a degree in child care and another for persons interested in opening their own home-based businesses. All participants will gain experience in both work and school settings.

Other partners include the East Kentucky Childcare Coalition, which will assess homes to determine the appropriateness for child care licensure, and the Federation of Appalachian Housing Enterprises, which will provide microenterprise loan funds for new family day care homes. Over the 3-year period, 50 jobs will be created, and 125 slots for child care will be available for TANF recipients seeking employment opportunities. The estimated cost per job is \$13,911.

Impact Seven, Inc.

Grantee's Address: 147 Lake Almena Drive
Almena, WI 54805

FY 2002 Federal Funding: \$500,000.00

Grantee Contact's Name: William Bay

Grantee's Phone Number: (715) 357-3334

Grant Number: 90EE0639

Impact Seven, Inc. will renovate a 60,000-square-foot industrial building to create a pallet remanufacturing company. This 3-year project is the initial project of a public/private partnership with the City of Beloit and Impact Seven, Inc. The partnership, the Beloit Revitalization Partnership (BRP), will be located in Beloit, Rock County, Wisconsin, one of the most economically distressed communities in Wisconsin. This area has lost over 5,000 jobs since 1997 due to the closing of major manufacturing plants such as General Motors and Black & Decker. As a result, the poverty rate in this community is 9.6% compared to the State's poverty rate of 5.6%.

In addition to OCS funding, Impact Seven will leverage a \$1,167,737 loan, which the BRP, in partnership with ABC, Inc., will use to develop the pallet remanufacturing company, which will create 125 permanent, full-time, living-wage jobs. Of these 125 jobs, 60% will be targeted to TANF recipients and other low-income individuals. The types of jobs created will be operators, fabricators, and laborers with an estimated wage base of \$10 – \$12 per hour. The project will bolster the community's tax base, and as loans are repaid, BRP will finance local ventures to further stimulate the economy. The estimated cost per job is \$5,600.

Kentucky Highlands Investment Corporation

Grantee's Address: P.O. Box 1738
London, KY 40743

FY 2002 Federal Funding: \$700,000.00

Grantee Contact's Name: Jerry A. Rickett

Grantee's Phone Number: (606) 864-5175

Grant Number: 90EE0614

Kentucky Highlands Investment Corporation (KHIC) will lend funds to Monticello Wood Industries for business expansion. In addition to OCS funding, KHIC will leverage \$1,500,000 for this project. Monticello Wood Industries is a manufacturing company that produces hardwood cabinet doors. This 17-month project is located in Wayne County, which is designated as a Kentucky Highlands Rural Empowerment Zone. KHIC serves a 9-county area of southeastern Kentucky, which has an average poverty rate of 30%.

KHIC will partner with Monticello Wood Industries to provide jobs for low-income residents, creating a variety of semi-skilled, skilled, technical, and managerial positions. These positions include precision, production, craft, and repair personnel; operators, fabricators, and laborers; and professional specialty technical sales and administrative support personnel. As a result of the loan, 74 new jobs will be created, which represent nearly 1% of the county's labor force. The project will employ at least 71 low-income residents over a 17-month period. KHIC will also partner with TANF and CSE organizations, the Kentucky Department for Employment Services field office, and the Wayne County Child Support Program. The project will mobilize funds from the Office of Community Services, the Bank of McCreary County, and KHIC to expand the production capacity of this manufacturing firm in this rural low-income community of the Appalachian Mountains.

Lake County Community Development Corporation

Grantee's Address: P.O. Box 128
Ronan, MT 59864

FY 2002 Federal Funding: \$525,000.00

Grantee Contact's Name: Billie J. Lee

Grantee's Phone Number: (406) 676-5901

Grant Number: 90EE0621

Lake County Community Development Corporation (LCCDC) will leverage \$315,153 in addition to OCS funding to develop the 3-year Mission Mountain Market Project in Lake County, Montana, located on the Flathead Indian Reservation. This area depends on jobs from farming and agriculture, and due to the decline in these industries over the past 10 years, unemployment and poverty rates are very high.

LCCDC is developing a shared-use food processing and enterprise development center for agricultural entrepreneurs. They will have access to technical assistance, capital, manufacturing space, and cooperative marketing opportunities, all of which will enable them to develop and succeed in their own businesses. LCCDC will partner with the Montana Department of Agriculture and the Lake County Extension Service to assist in developing and implementing this project. By the end of the 3-year project period, the Mission Mountain Market Project will employ 35 low-income teens and adults in a variety of jobs, including data entry, packaging, customer service, manufacturing, marketing, and order fulfillment. The estimated cost per job is \$15,000.

Metropolitan Development Council

Grantee's Address: 622 Tacoma Avenue South, Suite 6
Tacoma, WA 98402

FY 2002 Federal Funding: \$369,833.00

Grantee Contact's Name: Rose Stadium

Grantee's Phone Number: (253) 597-6703

Grant Number: 90EE0630

Metropolitan Development Council (MDC) will leverage \$1,000,000 in addition to OCS funding to develop the 17-month "Access to Markets" (ATM) Project for women and minority small businesses in Pierce County, where the city of Tacoma, Washington, is located. This area has been designated as a HUD Enterprise Community with a poverty rate of 41.37%.

The ATM Project entails mobile sites for recruiting and training low-income persons in microenterprise business development, marketing, and how to access local government markets. Over a 17-month period, the ATM Project will create 40 new jobs and business owners; 60% of those starting businesses will be low-income persons living in the targeted area of Pierce County. MDC will provide to participants one-on-one technical assistance that will include ongoing business development assistance and preparation of loan applications. The estimated cost per job is \$9,246.

Nonprofit Housing Development Corporation of Pennsylvania

Grantee's Address: 4700 Wissahickon Avenue
Philadelphia, PA 19144

FY 2002 Federal Funding: \$175,000.00

Grantee Contact's Name: Joel Steiker

Grantee's Phone Number: (215) 951-0300

Grant Number: 90EE0634

The Nonprofit Housing Development Corporation of Pennsylvania will create Phoenix Foods (PF), an employee-owned company that will raise pesticide-free fish and basil, and generate electricity at wholesale prices. In addition to OCS funding, \$175,000 will be leveraged to sustain this 3-year project.

Located in West Philadelphia's Industrial Development Zone/Keystone Opportunity Zone and Federally designated Empowerment Zone, the Nonprofit Housing Development Corporation of Pennsylvania and PF will partner to create 12 new jobs 9 of which will be for low-income individuals, paying at least \$7.90 per hour plus benefits. In addition to employment, workers will own one-third of the company and participate in profit sharing. The long-term goal is to develop additional fish farm facilities in the region and create a career ladder for entry-level staff. The cost per job is \$15,000.

Northeast South Dakota Economic Corporation

Grantee's Address: 414 3rd Avenue East
Sisseton, SD 57262

FY 2002 Federal Funding: \$700,000.00

Grantee Contact's Name: Robert Hull

Grantee's Phone Number: (605) 698-7654

Grant Number: 90EE0626

The Northeast South Dakota Economic Corporation (NESDEC) will provide direct loans to existing and new businesses in a Revolving Loan Fund Project within a 22-county jurisdiction. Leveraging \$1.334 million, the NESDEC will target the area of Northeast South Dakota, which has an average poverty rate of 12.8% due to the rapid decline of the farming industry.

During a 17-month period, NESDEC will use OCS funds to provide gap financing for low-income and low-equity entrepreneurs who were denied conventional financing from banks and other lenders. As a result of these loans, 40 businesses interested in either expansion or start-up will create 80 new, permanent jobs, with 60 jobs (equivalent to 75% of the positions) filled by low-income workers. The estimated cost per job is \$8,750.

Northern Community Investment Corporation

Grantee's Address: P.O. Box 904
St. Johnsbury, VT 05819

FY 2002 Federal Funding: \$400,000.00

Grantee Contact's Name: Paul S. Denton

Grantee's Phone Number: (802) 478-1888

Grant Number: 90EE0636

Last year, Ethan Allen Inc., a large manufacturer of high-priced furniture, closed its plant in Island Pond, Vermont, the largest town in Essex County with a poverty rate exceeding 20%. Over the next 36 months, the displaced employees of Ethan Allen will create an employee-owned firm, creating jobs for themselves and thereby, building the workforce capacity in the area. The employees will capitalize on the indigenous hardwoods of their area.

The partially employee-owned company will be partly self-funded, allowing its business to “call” stock at a predetermined price, depending on when the call option is exercised. By limiting the return and allowing employees to repurchase the stock, the employees invest in “Community Development Venture Capital.”

Northern Community Investment Corporation is leveraging funding from several sources: CDBG (\$750,000), the State Veda Subchapter 5 (\$300,000), and a commercial bank loan (\$376,000). The objective is to create 31 full-time, year-round jobs in the 31,000-square-foot space. The cost per job will be \$12,900. Additional part-time jobs will be created during the project period, and additional full-time jobs will be created after the project period ends. Positions will be available in the areas of management, sales, precision production, and craft and repair. The remaining jobs will be reserved for operators, fabricators, and laborers.

Northside Residents Redevelopment Council

Grantee's Address: 1313 Lymouth Avenue, North
Minneapolis, MN 55411

FY 2002 Federal Funding: \$700,000.00

Grantee Contact's Name: Vusi Zulu

Grantee's Phone Number: (612) 335-5924

Grant Number: 90EE0632

Northside Residents Redevelopment Council (NRRC) will develop a 9,000-square-foot, mixed-use, office and retail center in the North Willard Hay community of Minneapolis, Minnesota. HUD has designated this area as an Empowerment Zone; in this neighborhood, over 50% of the area's residents have low to moderate incomes, and over 25% of the community's housing is considered substandard. In addition to OCS funding, the NRRC will leverage \$700,000 to manage this project.

By the end of the 3-year project period, NRRC will generate 75 new full-time, permanent jobs. Low-income community residents will fill at least 60% of the positions. The mixed-use office and retail center will provide high quality, prime, centrally located, office and retail space for newly developing and expanding businesses. These businesses include a 24-hour day care facility (20 jobs); a coffee shop (4 jobs); Time Warner (35 jobs); and local entrepreneurs including the Lucille Kitchen (10 jobs), Barbara Salon (1 job), a dry cleaner (4 jobs), a beauty supply store (5 jobs), Dollar Deals (6 jobs), and Snow Foods (12 jobs). NRRC will provide business technical assistance and job training skills to low-income populations, including low-income women, at-risk youth, ex-offenders, and non-custodial parents who are the entrepreneurs and employees in this project. The estimated cost per job is \$9,333.

Omaha Economic Development Corporation

Grantee's Address: 2221 N. 24th Street
Omaha, NE 68110

FY 2002 Federal Funding: \$500,000.00

Grantee Contact's Name: Alvin M. Goodwin

Grantee's Phone Number: (402) 346-2300

Grant Number: 90EE0627

The Omaha Economic Development Corporation will develop a 21,000-square-foot commercial center that will provide retail space for local and national businesses. With a goal to begin marketing and leasing in September 2003, the Kellom Heights 24th and Hamilton Streets Commercial Center represents Phase XI of the Kellom Heights Community redevelopment project. The project site is adjacent to affordable housing and business development sites in a State and Federally Designated Enterprise Zone.

In addition to OCS funding, the Omaha Economic Development Corporation will leverage \$1,553,846 and partner with the City of Omaha in managing this project. The Center will provide gas, convenience store items (grocery products, prepared foods, and health care products), retail sales, and commercial space for small businesses and national business tenants. Over a 3-year period, 52 new, permanent jobs for low-income individuals residing in the Kellom Heights area will be created. Future developments will include a franchised, family style, sit-down restaurant, a dry cleaning and laundry facility, and other businesses and services. The estimated cost per job is \$9,615.

Progressive Training Associates, Inc.

Grantee's Address: 965 Fairfield Avenue
Bridgeport, CT 06605

FY 2002 Federal Funding: \$700,000.00

Grantee Contact's Name: Warren Godbolt

Grantee's Phone Number: (203) 366-4085

Grant Number: 90EE0635

Progressive Training Associates, Inc. (PTA) will initiate a 3-year expansion venture for the VA Construction Company. PTA with OCS funding will leverage \$425,000 for creating the VA Maintenance Company, a property maintenance center located in Fairfield County of Bridgeport, Connecticut. This area has been designated as a Federal Enterprise Community, which has a poverty rate over 20%.

PTA will partner with the VA Maintenance Company, which is a full-service, low-cost property and grounds maintenance and repair microenterprise that specializes in neighborhood beautification, property upkeep, and the removal of blight. The VA Maintenance Company will employ at least 75 community residents in new, full-time, permanent jobs, 60% of which will be filled by low-income residents. These jobs will consist of positions in light construction, home improvement services, and property maintenance. The estimated cost per job is \$9,333.

Project for Pride in Living, Inc.

Grantee's Address: 2516 Chicago Avenue South
Minneapolis, MN 55404

FY 2002 Federal Funding: \$377,122.00

Grantee Contact's Name: Jim Scheibel

Grantee's Phone Number: (612) 874-8511

Grant Number: 90EE0612

Project for Pride in Living, Inc. (PPL) will renovate 30,000 to 35,000 square feet of industrial space. The expanded facility, a contract equipment manufacturing (CEM) business, is its subsidiary company, PPL Industries, which is located in Minneapolis, Minnesota. This section of Minneapolis is a designated Empowerment Zone with an average poverty rate of 24%.

Over a 3-year period, PPL Industries will leverage \$1.4 million to create 38 new jobs in the CEM business. The targeted beneficiaries of this project are homeless persons, long-time unskilled workers, unemployed residents of PPL's low-income housing, public housing residents, developmentally challenged residents, TANF recipients, non-custodial parents of children benefiting from TANF funds, and ex-offenders. These persons are provided with social services in substance abuse treatment, homeless support services, and job training skills. At the end of an 18-month period, these persons are hired as full-time employees with PPL Industries and will earn an average wage of \$10 – 12 per hour. The estimated cost per job is \$9,924.

Riley Area Development Corporation

Grantee's Address: 730 Massachusetts Avenue, Suite LL1
Indianapolis, IN 46204

FY 2002 Federal Funding: \$263,000.00

Grantee Contact's Name: William B. Gray

Grantee's Phone Number: (317) 637-8996

Grant Number: 90EE0610

The Riley Area Development Corporation (RADC) will renovate a 5,000-square-foot building for developing Hoosier Retail Flats, a retail space that will facilitate the delivery of neighborhood services and increase employment opportunities. RADC will leverage \$779,500 for this project. The site will occupy an area encompassing the Northeast Quadrant of downtown Indianapolis and include three historic neighborhoods. Riley is extremely diverse, both ethnically and economically, and its poverty rate is 29%.

Over the 2-year project period, the Hoosier Retail Flats project will create 29 permanent, full-time jobs, 70% of which (20 jobs) will be filled by low-income residents. These jobs will be in the retail industry with management, and administrative positions available. The estimated cost per job is \$13,150.

Rubicon Programs, Inc.

Grantee's Address: 2500 Bissell Avenue
Richmond, CA 94804

FY 2002 Federal Funding: \$349,999.00

Grantee Contact's Name: Jane Fischberg

Grantee's Phone Number: (510) 231-3987

Grant Number: 90EE0611

Over the 3-year project period, Rubicon Programs, Inc. will provide temporary home assistance to the area's neediest elderly and disabled persons through a contract with Contra Costa County located in Richmond, California. In addition to OCS funding, Rubicon Programs, Inc., will leverage \$350,000 to finance the Rubicon Urgent/Emergent Care, a business venture that will be located in a distressed community with a poverty rate that exceeds 20%.

Rubicon Programs, Inc., will partner with MediCal, California's Medicare agency, to create 64 jobs (home care aides), 75% of which will be targeted to unemployed and low-income residents of Contra Costa County, particularly TANF recipients, non-custodial fathers, and at-risk youth. These entry-level positions will not only provide work experience but also career ladders for employees in the health industry. The estimated cost per job is \$5,469.

Rural Enterprises of Oklahoma, Inc.

Grantee's Address: P.O. Box 1335
Durant, OK 74702

FY 2002 Federal Funding: \$350,000.00

Grantee Contact's Name: Kenny Simpson

Grantee's Phone Number: (580) 924-5094

Grant Number: 90EE0625

Rural Enterprises of Oklahoma, Inc. (REI) will construct a 5,940-square-foot Rural Women's Business Center and Incubator. The incubator will house start-up and expanding businesses owned by Native American women in a 21-county area in south-central and southeastern Oklahoma, an area encompassing two Federally designated Enterprise Communities and several State Enterprise Zones. The average poverty rate in these areas is 25%.

In addition to OCS funding, REI will leverage \$688,602 for employing 237 persons over a 3-year period. The project will create 142 jobs that will be filled by low-income persons. The women will receive business start-up training that includes business development, accounting, and marketing in an incubator environment managed by REI. The estimated cost per job is \$2,465.

San Fernando Valley Small Business Development Corporation

Grantee's Address: 12502 Van Nuys Boulevard, Suite 119
Pacoima, CA 91331

FY 2002 Federal Funding: \$400,000.00

Grantee Contact's Name: Roberto Barragan

Grantee's Phone Number: (818) 907-9977

Grant Number: 90EE0640

From October 2002 through February 2004, the San Fernando Valley Small Business Development Corporation (also known as the San Fernando Valley Financial Development Corporation (FDC)), the Valley Economic Development Center, and the Los Angeles Mission College, will partner to create the Pacoima Business Incubation Project (PBIP), an “incubator without walls,” and provide technical assistance to existing and emerging small businesses. Currently one construction company and one fluid control valve manufacturing company are nearing operation. The project will provide training in management skills and other areas, such as how to access capital, and will also provide workforce development services. PBIP will create 80 new jobs, 75% of which will be filled by low-income residents. Pacoima is designated as part of Los Angeles’ Federal Empowerment Zone and has a poverty rate of 29%. The cost per job is \$8,750.

In addition to OCS funding, PBIP is leveraging monies from several sources: FDC in-kind (\$41,446), VEDC in-kind (\$63,148), VEDC microloan allocation (\$70,833), and LAMC in-kind (\$23,141). PBIP is being developed through a decentralized community-based approach that focuses on Pacoima and the immediate surrounding areas of the Northeast San Fernando Valley. FDC’s objectives include conducting a business needs assistance assessment, publishing a business resource guide, providing technical assistance to 250 businesses, providing business counseling, and publishing a new resource network. Key program components include bilingual business counselors, entrepreneurial training and workshops, business ESL training, and bilingual loan officers.

**Santee-Lynches Affordable Housing and Community
Development Corporation, Inc.**

Grantee's Address: 255 Broad Street
Sumter, SC 29150

FY 2002 Federal Funding: \$370,000.00

Grantee Contact's Name: Luis Rodreguez

Grantee's Phone Number: (843) 436-0020

Grant Number: 90EE0608

Over a 1-year period, the Santee-Lynches Affordable Housing and Community Development Corporation, Inc. (CDC) plans to develop and set up ongoing operation of the Bracey Plaza Shopping Center, which will consist of two buildings that total 14,500 square feet. At a cost of \$1.182 million, the CDC is leveraging \$200,000 from USDA Rural Development, \$127,000 in CDC equity, \$150,000 from the local government, and \$335,000 from the Federal Home Loan Bank of Atlanta. The shopping center is located in an Empowerment Zone, which is further demarcated as the South Sumter part of the Redevelopment Plan, with a poverty rate of 40%. The project will create 40 jobs during construction and 25 permanent jobs with 80% of the workers representing the unemployed, TANF recipients, and persons earning less than 50% of the median income. The cost per job is \$14,800.

There are four primary goals of the development of the shopping center: (1) creating jobs, (2) providing lower-than-market-rate leases to small businesses, (3) attracting new customers and providing goods and services, and (4) spurring redevelopment in the inner city. The CDC plans to provide opportunities to small businesses for start-up, expansion, and upgrades by leasing space at below-market rates and assisting the businesses in securing needed funding. The CDC will partner with the Department of Social Services.

Shorebank Enterprise Group, Inc.

Grantee's Address: 540 East 105th Street
Cleveland, OH 44108

FY 2002 Federal Funding: \$199,653.00

Grantee Contact's Name: Paul Christensen

Grantee's Phone Number: (216) 268-6100

Grant Number: 90EE0643

The Shorebank Enterprise Group, Inc. will renovate 12,500 square feet of office space to develop the Glenville Enterprise Center, which will be a business incubator that provides management, marketing assistance, and financial services to new and existing businesses. This project is located in the Cleveland Empowerment Zone. Cleveland is located within Ohio's Cuyahoga County.

Over the 3-year project period, the Shorebank Enterprise Group will leverage \$363,000 in addition to OCS funding and will partner with the Cuyahoga Work and Training Program to create 58 new jobs, 37 of which will be filled by low-income persons. Glenville Enterprise Center will implement the Contractors Acceleration Program and the HVAC Specialist Program to create these jobs and businesses. The estimated cost per job is \$8,432.

South Bronx Overall Economic Development Corporation

Grantee's Address: 551-55 Bergen Avenue
Bronx, NY 10455

FY 2002 Federal Funding: \$580,754.00

Grantee Contact's Name: Janis Wassarman

Grantee's Phone Number: (718) 292-3113

Grant Number: 90EE0629

Over a 3-year period, the South Bronx Overall Economic Development Corporation (SoBRO) will establish the On the Side restaurant and food service business. In partnership with Heritage Health and Housing, the project will generate 39 new jobs for TANF recipients, non-custodial parents, and other low-income residents, including people with special needs and those experiencing other barriers to employment. It will include meal service to homebound individuals and food service to Jasmine Court. In addition to OCS funding, SoBRO will leverage \$644,550 in equity for the project. The cost per job is \$14,981.

The project will be situated at 755 East 138th Street, adjacent to Jasmine Court, a supportive housing program for formerly homeless people with AIDS or mental illnesses, and located within both the Bronx portion of the Federal Empowerment Zone and the New York State Empire Zone, which has a poverty rate of 46%. Also, it will be located in the heart of the Port Morris Industrial Park, near three public housing projects.

South County Economic Development Council

Grantee's Address: 1111 Bay Boulevard, Suite E
Chula Vista, CA 91911

FY 2002 Federal Funding: \$500,000.00

Grantee Contact's Name: Enrique Melgar

Grantee's Phone Number: (619) 424-5143

Grant Number: 90EE0613

The South County Economic Development Council (South County EDC) will make an equity investment in McCune Motors, which is located in the Southbay Community consisting of National City, Imperial Beach, and Chula Vista, in San Diego County, California. The primary target area of National City has a poverty rate of more than 30%. In addition to OCS funding, the South County EDC will leverage \$1,940,000 for making this equity investment.

Over the 3-year period, the South County EDC will partner with McCune Motors to create 55 jobs, 60% of which will be allocated to TANF recipients, displaced workers, at-risk youth, and other low-income individuals. South County EDC will manage all training and hiring for low-income persons. Persons will be hired as service technicians, apprentices, skilled technicians, and customer service representatives. All positions have promotion potential with wages up to \$30 per hour, plus bonuses and benefit plans. The cost per job is estimated at \$7,609.

Southern Kentucky Economic Development Corporation

Grantee's Address: 2292 South Highway 27, Suite 340
Somerset, KY 42501

FY 2002 Federal Funding: \$349,000.00

Grantee Contact's Name: Gregory Jones

Grantee's Phone Number: (606) 677-6100

Grant Number: 90EE0641

The Southern Kentucky Economic Development Corporation (SKEDC) will establish an incentive program to attract new businesses to the targeted area of Owsley County, which has the highest poverty rate (35.2%) in Kentucky. Owsley County is a HUD-designated Renewal Community.

In addition to OCS funding, SKEDC, over a 17-month period, will leverage \$500,000, and partner with Booneville/Owsley County Industrial Authority and the University of Kentucky to implement a Targeted Business and Industry Analysis to determine the business most likely able to create the targeted 35 jobs in the area. This study will be completed by December 2002. The majority of OCS funds (\$341,000) will be used for issuing a 10-year loan at a 4% interest rate to that business. TANF and unemployed persons will be hired to fill 60%, or 21, of the jobs. The estimated cost per job is \$10,000.

Tampa-Hillsborough Community Development Corporation

Grantee's Address: 1207 E. Martin Luther King Jr. Boulevard
Tampa, FL 33603

FY 2002 Federal Funding: \$400,000.00

Grantee Contact's Name: Noble L. Sissle

Grantee's Phone Number: (813) 248-4232

Grant Number: 90EE0638

The Tampa-Hillsborough Community Development Corporation (T-HCDC) will create Project DigitalLink, a venture consisting of an entrepreneurial training project and a manufacturing company (Tampa E-DigiTech Productions, Inc.) that will produce, duplicate, and distribute compact discs, DVDs, and VHS tapes for educational and instructional purposes. This project is located in a Tampa Enterprise Community in Tampa, Florida, where the poverty rate is 35% and public housing residents comprise 33% of the population.

In addition to OCS funding, T-HCDC will leverage \$628,154 and partner with LeAzon Technology Institute to train low-income residents of public housing for computer technology positions created through Tampa E-DigiTech Productions, Inc. Over a 3-year period, a total of 35 jobs will be created, and low-income residents will fill 32 of these positions. Project DigitalLink, an entrepreneurial development program, will establish 4 businesses and create an additional 30 positions for low-income residents. The types of positions are in computer operations, administration, and multimedia production. The estimated cost per job is \$12,727.

The East Los Angeles Community Union

Grantee's Address: 5400 East Olympic Boulevard
Los Angeles, CA 90022

FY 2002 Federal Funding: \$500,000.00

Grantee Contact's Name: Jose Villalobos

Grantee's Phone Number: (323) 721-1655

Grant Number: 90EE0637

The East Los Angeles Community Union (TELACU) will expand SOL Translation Services (SOL), a wholly owned subsidiary of TELACU. SOL provides multilingual translation services to several Federal agencies such as the Drug Enforcement Administration, Immigration and Naturalization Service, and the Federal Bureau of Investigation. Serving the Greater East Los Angeles area, TELACU is located in the Los Angeles Empowerment Zone. The poverty rate in this area is 32%.

In addition to OCS funding, TELACU will leverage \$700,000. TELACU will partner with SOL to pay for personnel, training, and accounting software. This expansion will enable SOL to create 100 permanent, full-time jobs for Spanish language translators. Of the 100 permanent jobs to be created during the 3-year project period, a minimum of 75 (or 75%) will be filled by low-income people. The average wages of these translators will be \$17.16 per hour with substantial fringe benefits. The estimated cost per job is \$9,333.

Unified Vailsburg Services Organization

Grantee's Address: 40 Richelieu Terrace
Newark, NJ 07106

FY 2002 Federal Funding: \$310,000.00

Grantee Contact's Name: Robert M. Farley

Grantee's Phone Number: (973) 374-2000

Grant Number: 90EE0619

During this 3-year project, Unified Vailsburg Services Organization (UVSO) will develop the Smith Center, a commercial real estate property, which will be pre-leased to Vailsburg Child Development Center in the targeted community of Newark, New Jersey. The poverty rate in Newark is 28.4%. During this 3-year project, UVSO will leverage \$1,497,800 for the development of the Smith Center; beneficiaries will primarily be entry-level, low-income individuals seeking jobs with career advancement potential and families including many female-headed households who lack access to affordable quality child care.

The Vailsburg Child Development Center will serve 100 children in a child care environment and provide potential employees access to certification and training for educational positions through UVSO. Approximately 32 jobs will be created, and 60% will be filled by TANF recipients and other low-income populations. The types of jobs created are teacher aides, teachers' assistants, maintenance workers, and food handlers with wages from \$18,000 to \$22,000 annually. The estimated cost per job is \$9687.50.

University Community Development Corporation of Louisiana

Grantee's Address: 7990 Scenic Highway
Baton Rouge, LA 70807

FY 2002 Federal Funding: \$572,528.00

Grantee Contact's Name: Jeneal L. Banks

Grantee's Phone Number: (225) 775-8146

Grant Number: 90EE0642

During this 3-year project, the University Community Development Corporation of Louisiana (UCDC-LA) will make an equity investment in Innovative Apparel Manufacturing, Inc. (IAM) for establishing Project TEAM (Training Entrepreneurs in Apparel Manufacturing). The target area to be served by Project TEAM is the Scotlandville Community of North Baton Rouge, which has a poverty rate of 34.6%.

In addition to OCS funding, the UCDC-LA will leverage \$539,234 and with its partner, IAM, train 45 low-income participants to become entrepreneurs and employees in the apparel manufacturing industry. In collaboration with Southern University, UCDC-LA will provide entrepreneurial training and development. Upon completion of training, IAM will hire 45 trainees in full-time positions. The estimated cost per job is \$14,125.

Washington Hancock Community Agency

Grantee's Address: P.O. Box 280
Milbridge, ME 04658

FY 2002 Federal Funding: \$395,265.00

Grantee Contact's Name: Sandra K. Prescott

Grantee's Phone Number: (207) 546-7544

Grant Number: 90EE0624

The Washington Hancock Community Agency (WHCA) helps small businesses hire low-income people in Washington and Hancock Counties. This area has a poverty rate of 17%. Through its Hire and Higher Project, WHCA will create 30 full-time, permanent jobs in 17 months, soliciting growth-oriented businesses and partnering with the Maine Department of Labor's Career Centers and the Maine Department of Human Services. The cost per job is \$13,176.

This project will address employers' particular barriers to hiring low-income people by providing the technical assistance and resources needed to enhance business growth. In WHCA-sponsored Listening Forums, local, State, and Federal officials in collaboration with members of WHCA's Incubator Without Walls Program, met with business owners to identify their priorities. They expressed the following priorities that will be addressed in the technical assistance provided: increasing print and web-based marketing support, links to pools of low-income job applicants, business equipment training, and payroll processing stipends.

Work 101 Development Corporation

Grantee's Address: 207 Starr Street
Brooklyn, NY 11237

FY 2002 Federal Funding: \$250,000.00

Grantee Contact's Name: Ethan Wohl

Grantee's Phone Number: (718) 366-9200

Grant Number: 90EE0609

Work 101 Development Corporation will expand Imprint Cartridge Works, Inc., a cartridge remanufacturing plant. The project is located in the area of Bushwick in Brooklyn, New York, which has a poverty rate of 34.8%, the second highest poverty rate in Brooklyn, and the seventh highest in the New York City area. This area has been designated as a State Empire Zone.

In addition to OCS funding, Work 101 Development Corporation will leverage \$650,000 over the 3-year project period. With its partner, Imprint Cartridge Works, Inc., the project will expand business operations and create 35 jobs for TANF and unemployed persons in the targeted area. The types of jobs include machinists, office clerks, customer service workers, and truck drivers. The estimated cost per job is \$7,142.

YouthBuild McLean County

Grantee's Address: 1111 W. Market Street
Bloomington, IL 61701

FY 2002 Federal Funding: \$201,000.00

Grantee Contact's Name: Suzanne Fitzgerald

Grantee's Phone Number: (309) 827-7507

Grant Number: 90EE0633

YouthBuild McLean County will operate a business incubator for low-income persons interested in microenterprise business start-up in construction and as lead-based paint abatement specialists. YouthBuild is located in McLean County, a community in the Westside of Bloomington, Illinois. This specific area of McLean County has a poverty rate of 46%.

In addition to OCS funding, YouthBuild McLean County will leverage \$ 201,000 for developing new small business entrepreneurs who will provide onsite new home and business construction and rehabilitation and employment opportunities for persons specializing in the abatement of environmental lead-based paint (LBP) health hazards. YouthBuild McLean County will partner with the University of Illinois Department of Entrepreneurial Studies to train the participants in business management skills. Over the 3-year project, YouthBuild McLean County will train 36 low-income individuals in construction and will create a minimum of 15 businesses. Low-income community residents, who will receive significant long-term career development and small business, entrepreneurial opportunities, will fill 75% of the new jobs. The estimated cost per job is \$10,000.